

Since our formation in 1949, Warady & Davis LLP (WD) has helped manufacturers and distributors face industry challenges and achieve success.

As a result, WD has extensive knowledge of how profitable and successful manufacturers and distributors operate. We work as part of your team helping you address goals, strategies, growth issues, challenges and opportunities.

Manufacturers and distributors represent a significant percentage of WD's client base. We are proud to have grown with our distinguished clientele — organizations both large and small — producing products of all types in a wide variety of industries.

Specialized Industries

- Plastics
- Steel
- Metal Fabrication
- Electronics
- Medical Instruments
- Food and Beverage
- Transportation
- Apparel
- Direct Mail/Distribution
- Many Others

Our Mission Is Your Success.

Manufacturing & Distribution SERVICES

WD offers a dedicated manufacturing and distribution team comprised of audit, accounting, tax and consulting professionals with significant manufacturing and distribution experience. WD's manufacturing and distribution specialists are involved in related industry organizations and attend professional conferences to further enhance their depth of knowledge and expertise.

FULL RANGE OF QUALITY, VALUE-ADDED SERVICES

For manufacturing and distribution companies, WD provides comprehensive support ranging from traditional audit and accounting through proactive advisory services.

ASSURANCE SERVICES

- Audits
- Forecasts, Projections and Budgets
- Financing and Refinancing
- Physical Inventory Control Development, Inspection and Observation
- Special Reports and Analyses
- Investment Accounting
- Reviews and Compilations
- Fraud Audits
- Strategic Business Planning
- Internal Control Reviews
- Cost-Accounting System Review
- Accounting and Bookkeeping Services
- Institutional Due Diligence and Loan Audits

TAX SERVICES

- Tax Structuring and Planning
- Multi-State Tax Filings
- Inventory Tax Areas (LIFO, Uniform Cost Capitalization, Etc.)
- Tax Audit Representation
- Federal, State and Local Laws
- International Tax Issues
- Succession, Estate, Gift and Generation Skipping
- Mergers and Acquisitions

TECHNOLOGY

- Systems Requirements, Design, Selection and Implementation
- System Audits and Reviews
- Network Design and Installation
- Management and Financial Report
- Design and Customization
- E-Business and Other Internet Applications
- Applications Training

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CONSULTING SERVICES

- Process Improvement
- Operational Reviews
- General Business Systems and Procedures Development
- Mergers and Acquisitions
- Business Planning
- Business Financing Assistance
- Investment Feasibility Studies
- Internal Control Analysis
- Cost Accounting and Business/Product Line Analysis
- Succession Planning
- Forensic Accounting
- Real Estate Development and Specialized Financing (IRBs, TIF)

MERGERS & ACQUISITIONS

WD's Mergers & Acquisitions team offers a full range of consulting services to closely held businesses. Whether it's the acquisition or disposition of a business, or merger arrangements, WD provides the services to make the transaction a success. As your business advisor, we offer you the benefit of our decades of collective experience on both sides of equity transactions, plus the valuable connections our network of professional relationships provide.

MERGERS & ACQUISITIONS SITUATIONS

- Purchase or Sale of a Business
- Non-Traditional Financing
- Management Buy-Outs
- Contingent Price Adjustments
- Joint Venture Agreements
- Succession Planning
- ESOP's
- Employee Earn-In Arrangements

MERGERS & ACQUISITIONS SERVICES

- Acquisition Structuring and Due Diligence
- Specialized Financing Assistance
- Management Buy-Outs
- Mergers and Acquisitions Planning
- Sales and Divestitures
- Business Valuations
- Joint Ventures and Strategic Alliances
- Market Analysis
- Preparing a Business for Sale
- Employee Stock Programs

RESOURCES

- **Networking.** WD has developed an extensive network of professional, equity and financing sources. We put people and resources together to see that deals get done, objectives are met and businesses prosper.
- **Expanded Capabilities.** Through our subsidiaries, W&D Consulting LLC and W&D Financial and Insurance Services LLC, should the need arise, WD is positioned to proactively assist you in the areas of information technology, business valuations, litigation mediation, fraud examination and prevention, real estate development, specialized financing and a complete range of business, employee benefits and individual financial and insurance services.
- **MSI Legal & Accounting Network Worldwide.** WD is a member of MSI, a leading U.S. and global network of independent professional service firms including accountants, lawyers, certified auditors, tax advisors, and offshore and specialist service providers. MSI includes over 200 member firms doing business in more than 90 countries. Our member MSI firms provide us with first hand knowledge of different geographic regions, reporting requirements, business issues and more. Through the MSI network, local resources are also available including specialized personnel.

