

Since our formation in 1949, Warady & Davis LLP (WD) has helped real estate builders, developers, contractors, property managers and others face industry challenges and achieve success.

Our commitment to this dynamic and ever-changing industry has led to the continual growth of our real estate practice. We are proud to have grown with our distinguished clientele — from local home builders and contractors through national developers.

WD's real estate expertise includes residential home building, multi-family residential, office, retail, industrial, mixed-use developments and special facilities projects.

If you would like to learn more about these services, call Norman W. Nagel, CPA, Partner, at **847-267-9600**.

Our Mission Is Your Success.

Real Estate SERVICES

WD provides a full range of quality, value-added services to the real estate industry. We combine business consulting acumen, financial expertise, in-depth industry knowledge, strategic tax planning, extensive resources and cutting-edge technology to help you achieve success.

VALUE-ADDED SERVICES

- Forecasts and Projections
- Tax Structuring and Planning
- Systems Reviews and Implementations
- Financing and/or Equity Assistance
- Creditor Protection Planning
- Business Valuations and Real Estate Appraisals
- HUD and IHDA Accounting and Auditing
- 1031 Exchange Transactions
- Governmental Audit and Accounting
- Training — Technology and Accounting
- Audits, Reviews and Compilations
- Controller Recruitment
- Assisting in Finding Projects, Land and Property
- Strategic Business Planning
- Investment Analysis
- Succession, Estate, Gift and Generation Skipping
- Building Operating Audits
- CAM Audits
- Due Diligence for Institutions and Banks

CREDENTIALS AND MEMBERSHIPS

- Dedicated Real Estate and Construction Industry Professionals
- Numerous Articles Published in Real Estate and General Business Publications
- Participant in the American Institute of Certified Public Accountants (AICPA) Peer Review Program — Receiving the Highest Quality Ratings
- Peer Reviewer of Other CPA Firms
- National Association of Home Builders (NAHB)
- Home Builders Association of Greater Chicago (HBAGC)
- Northern Illinois Home Builders Association (NIHBA)

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CREDENTIALS AND MEMBERSHIPS (continued)

- Real Estate Investment Association (REIA)
- Urban Land Institute (ULI)
- National Association of Industrial Office Properties (NAIOP)
- Association of Industrial Real Estate Brokers (AIREB)
- Builders Association of Greater Chicago (BAGC)
- Residential Construction Employers Council (RCEC)
- American Subcontractors Association (ASA)
- Associated Builders and Contractors
- Construction Financial Management Association (CFMA)
- Chicago Building Congress
- Associated General Contractors of America
- Illinois CPA Society (ICPAS) Committee on Real Estate
- American Institute of Certified Public Accountants (AICPA)
- Roosevelt University, School of Real Estate, Board of Advisors
- Serve as Treasurer and Board Member for Various Associations

RESOURCES

- **Networking**
WD has developed an extensive network of professional, equity and financing sources. We maintain close contact with the real estate brokerage and investment community. We put people and resources together to see that deals get done, objectives are met and businesses prosper.
- **W&D Consulting LLC**
Through our subsidiary, W&D Consulting LLC, WD provides a full-range of specialized real estate consulting services including: site location, planning, feasibility analysis, specialized financing, contract negotiation, documentation, structuring and project management.
- **W&D Financial and Insurance Services LLC (WDFIS)**
WDFIS is an alliance formed between Warady & Davis LLP and Securian Financial Services, Inc. (SFS). WDFIS combines WD's industry and financial knowledge with the in-depth expertise of SFS advisors. Through this relationship, WD can directly provide access to a myriad of financial services and products that benefit both individuals and businesses. Including such areas as: estate and succession planning, employee benefits, variable annuities and life insurance, securities and investment products, group medical, life and disability insurance, and more.
- **MSI Legal & Accounting Network Worldwide**
WD is a member of MSI, a leading U.S. and global network of independent professional service firms including accountants, lawyers, certified auditors, tax advisors, and offshore and specialist service providers. MSI includes over 200 member firms doing business in more than 90 countries. Our member MSI firms provide us with first hand knowledge of different geographic regions, reporting requirements, business issues and more. Through the MSI network, local resources are also available including specialized personnel.

